



CASE STUDY

U-Haul Moves Itself and saves Using PASSPORT Web to Host Solution

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- USE OF A CENTRALIZED EMULATOR FOR IBM MAINFRAME, UNIX AND AS/400 ACCESS, EASING PC SUPPORT AND SIMPLIFYING THE TROUBLESHOOTING OF CONNECTIVITY PROBLEMS

U-Haul uses PASSPORT Web to Host to displace three terminal emulators.

Key requirements:

- Simple server installation (easily installed on a Microsoft Windows 2003 Server running IIS)
- Must be able to get end users up and running in seconds
- Must contain all of the functionality they required, and be written in a straightforward way so that users can customize the emulator without any prior training
- Solution must be designed specifically for IP communication
- Efficient use of the desktop's CPU, which could be free resources for other applications

On the side of every U-Haul truck or trailer, the motto 'Moving made easier' clearly states the benefits of using U-Haul products and services.

The same could be said in the case of the move U-Haul made from NetManage and other terminal emulators to Zephyr's PASSPORT Web to Host.

U-Haul employed its 'can-do' spirit to replace the aging desktop terminal emulators with Zephyr's web to host terminal emulation, resulting in a considerable saving of resources.

U-Haul is the nation's leading do-it-yourself-moving company with a network of more than 15,000 locations in all 50 United States and 10 Canadian provinces.

The 60-year old industry giant has the largest rental fleet in the world, with more than 93,500 trucks and 85,000 trailers. U-Haul has also been a leader in the storage industry since 1974, with more than 340,000 rooms, more than 33 million square feet of storage space and more than 1,000 storage facilities throughout North America.

U-Haul chose PASSPORT Web to Host over a number of other emulators because the software featured a simple server installation (easy installed on a Microsoft Windows 2003 Server running IIS). This meant they were able to get their end users up and running in seconds.

U-Haul also found that PASSPORT contained all of the functionality they required, and was written in a straightforward way so that users can customize the emulator without any prior training.

Because PASSPORT is designed specifically for IP communication, it allowed for more efficient use of the desktop's CPU, which could be free resources for other applications.

About PASSPORT Web to Host

PASSPORT Web to Host® features a suite of advanced TN3270E, TN5250E, VT, SCO ANSI and Wyse terminal emulation clients and FTP file transfer for Microsoft Windows. With HLLAPI, Object API, SSL/SSH security, Visual Basic Scripting and more, PASSPORT represents a comprehensive host access solution.

The ActiveX Client can be deployed from a centralized web server such as Microsoft Windows IIS or IBM WebSphere and is an ideal alternative to desktop and remote emulators.

About U-Haul

For more information on U-Haul International, Inc and its services, visit www.uhaul.com.

3270 is our Business

Zephyr specializes in 3270 communication, whether from a Windows 7 desktop, XP, Windows 2008 Server, a standard web server or virtual server. If you seek IETF standard TN3270E solutions for Microsoft Windows, Zephyr is the number one supplier to consider.

Founded in 1985, Zephyr is an employee owned company that is debt-free and consistently profitable. The large majority of our revenue recurs annually and the company maintains an almost 100% renewal rate of its products and services. Zephyr maintains offices and distributors in the U.S., UK, Germany, South Africa and throughout Latin America.

Our Client List is Impressive

Our client portfolio includes large U.S. banks such as Bank of America Merrill Lynch, Comerica, U.S. Bank and Wachovia, as well as large U.S. insurance companies such as Liberty Mutual, Nationwide Insurance and Progressive. To view a complete list of Zephyr clients, please visit our web site at www.zephyrcorp.com.

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Zephyr excels at connecting Microsoft Windows desktops and servers to IBM mainframe, AS/400 and UNIX host applications. Whether using our PASSPORT terminal emulation for Windows 7 or the PASSPORT host integration client or server for legacy integration, Zephyr helps organizations lower host access costs through secure, standard TN3270E, TN5250E, VT, SCO ANSI, Wyse 60 and FTP solutions.

Our impressive client list features many notable U.S. and international organizations, including Banco BPI (Portugal), Bank of America Merrill Lynch, Comerica Bank, First National Bank (South Africa), Huntington Bank, Landesbank Baden-Württemberg (Germany), Liberty Mutual, Nationwide Insurance, Progressive Insurance, Otis Elevator, Saks Fifth Avenue, State of California, Wachovia and Wyndham Vacation Ownership.

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